

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
1	Given acquisition forecasts, histories, market research, and acquisition plans for similar items, formulate a management plan and an acquisition plan in accordance with regulations, statutes, and sound business judgment.			
2	Given a purchase request for any complex requirement and market research data, analyze market research data to determine its adequacy and impact on an acquisition in accordance with regulations, statutes, and sound business judgment.			
3	Given requirements documents prepared by technical representatives, assess the documents and recommend acquisition through commercial or noncommercial means in accordance with regulations, statutes, and sound business judgment.			
4	Given a scenario, identify patent and data rights problems and appropriate actions in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
5	Given various sample requirements for specialized services, distinguish which contracts should be for inherently Governmental functions or advisory and assistance services, and determine if there are potential conflicts of interest in accordance with regulations, statutes, and sound business judgment.			
6	Given a purchase request and existing Government property that might be available for use by the contractor, determine whether to furnish Government property in accordance with regulations, statutes, and sound business judgment.			
7	Given a contract situation and the statutory requirement to utilize competition, select an appropriate level of competition and explain all resulting competition related actions necessary in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
8	Given a variety of acquisitions that need to be made, determine the appropriate type of contract agreement, as well as associated pricing arrangements, that will best mitigate and apportion expected risk in accordance with regulations, statutes, and sound business judgment.			
9	Given a recurring requirement, determine whether and how to provide for recurring requirements in accordance with regulations, statutes, and sound business judgment.			
10	Given a purchase request and market research data, apply Government financing methods and complete the appropriate provisions and clauses for inclusion in the solicitation in accordance with regulations, statutes, and sound business judgment.			
11	Given regulatory guidance on bonds, distinguish the types of situations, including market risks, that require bonds and the acceptance/rejection requirements in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
12	Given acquisition histories, market data, purchase requests, requirements documents, and/or the statement of work, analyze non-cost factors for award and determine how to apply them in accordance with regulations, statutes, and sound business judgment.			
13	Given purchase requests, acquisition histories, market data, and decisions made in all previous steps of the procurement planning phase, develop a source selection plan in accordance with regulations, statutes, and sound business judgment.			
14	Given purchase requests for complex acquisitions above the simplified acquisition threshold, acquisition history, market research data, and pre-solicitation business decisions, explain the procedures and prepare instructions for an oral presentation and a written solicitation (Request for Proposals (RFPs)) in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
15	Given sample proposals, quotes, and cost/price information, identify the steps in determining a fair and reasonable price in accordance with regulations, statutes, and sound business judgment.			
16	Given the solicitation, proposals, and information from the offeror, and other sources such as past and current customers of the offeror, analyze non-price evaluations, including a past performance evaluation, and other terms and conditions for ability to satisfy Government requirements in accordance with regulations, statutes, and sound business judgment.			
17	Given the solicitation, proposals/quotes, technical reports, and cost/price analysis reports, justify the decisions regarding discussions and the composition of the competitive range in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
18	Given a solicitation, quotation/ proposal, analysis report, a decision to conduct discussions, pre-negotiation plan, pre-negotiation strategy, and price negotiation memorandum, analyze the steps in discussing proposals in accordance with regulations, statutes, and sound business judgment.			
19	Given a solicitation and proposal information, evaluate the proposed subcontracting plan, including make or buy program, in accordance with regulations, statutes, and sound business judgment.			
20	Given a solicitation, several offers, and a pre-award survey, critique a responsibility determination in a complex acquisition in accordance with regulations, statutes, and sound business judgment.			
21	Given an evaluated proposal and supporting documentation, prepare an award decision for a competitive negotiated acquisition and analyze a proposed debriefing in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
22	Given a sample protest, a recommended resolution of the protest, offers, solicitation, and supporting documents, analyze a recommended resolution of a protest in accordance with regulations, statutes, and sound business judgment.			
23	Given the key elements of a contract, formulate a contract administration plan and post-award orientation agenda in accordance with regulations, statutes, and sound business judgment.			
24	Given a noncommercial contract situation and a request to modify, identify the circumstances prohibiting modification and apply procedures for completing a modification in accordance with regulations, statutes, and sound business judgment.			
25	Given a contract situation, discuss various labor and environmental laws used in Government contracts in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
26	Given various financial management contract scenarios, applicable references, and input from the contractor, formulate the Government's reaction/position in accordance with regulations, statutes, and sound business judgment.			
27	Given various contract situations involving monetary limitations or adjustments, apply the available alternatives and the procedures for each in accordance with regulations, statutes, and sound business judgment.			
28	Given a contract situation not exempt from the cost accounting standards, determine the procedures for obtaining a disclosure statement and for ensuring compliance with the standards in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
29	Given multiple contract administration problems involving contract performance, analyze potential contract remedies, select and apply the appropriate remedies, and evaluate the contractor's resulting overall contract performance in accordance with regulations, statutes, and sound business judgment.			
30	Given a contract scenario, determine whether to consent to subcontracts, providing support for your determination and illustrate procedures for making contract adjustments based on a contractor's performance in accordance with regulations, statutes, and sound business judgment.			
31	Given a contract situation relevant to Government property, apply procedures for monitoring the acquisition, control, and disposition of Government property by Government and contractor personnel in accordance with regulations, statutes, and sound business judgment.			

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 202 - INTERMEDIATE CONTRACTING

CON 202	Competency	Yes	No	Work Description/Justification
32	Given a potential contract termination situation, consider whether a termination action is in the Government's best interest, and develop a plan to resolve the situation in accordance with regulations, statutes, and sound business judgment.			
33	Given a contract scenario with an issue of controversy, analyze the issue and correctly apply the various procedures for resolving the issue in accordance with regulations, statutes, and sound business judgment.			
34	Given a contract situation, analyze pertinent factors and conclude necessary actions for contract closeout in accordance with regulations, statutes, and sound business judgment.			